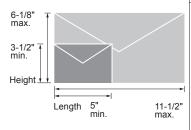


Quick Reference

Mail Domestic — Retail

| SHAPE | | SIZE | |
|-------------------|-----------|--------------|--------------|
| Postcards | | | |
| Ā | | minimum | maximum |
| 4-1/4" T | length | 5 inches | 6 inches |
| 3-1/2" | height | 3-1/2 inches | 4-1/4 inches |
| min. | thickness | 0.007 inch | 0.016 inch |
| Height + + | | | |
| Length 5" 6" max. | | | |
| min. Illax. | | | |

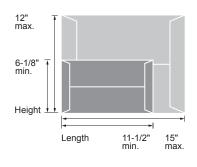
Letters



| | minimum | maximum |
|-----------|--------------|---------------|
| | | |
| length | 5 inches | 11-1/2 inches |
| height | 3-1/2 inches | 6-1/8 inches |
| thickness | 0.007 inch | 1/4 inch |

Letters that meet one or more of the nonmachinable characteristics in DMM 101.1.2 are also subject to the \$0.21 nonmachinable surcharge.

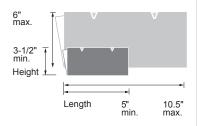
Large Envelopes (Flats)



| | minimum* | maximum | |
|-------------------------------|---|------------------------------------|---|
| length height thickness | 11-1/2 inches 6-1/8 inches 1/4 inch | 15 inches 12 inches 3/4 inch | _ |
| | | | |

* Flats exceed at least one of these dimensions. Pieces that are rigid, nonrectangular, or not uniformly thick pay parcel prices.

Folded Self-Mailers



| | minimum* | maximum |
|-----------|--------------|---------------|
| | | |
| length | 5 inches | 10-1/2 inches |
| height | 3-1/2 inches | 6 inches |
| thickness | .009 inch | 1/4 inch |

Self mailers have specific regulations about how they fold.Consult with your PremierIMS Representative prior to putting your job into production!

Marketing Mail—Commercial Letters

USPS Marketing Mail Letters - Commercial

CARRIER ROUTE & AUTOMATION

| | | | Carrie | r Route¹ | | | Automation ¹ | |
|--|-----------------------------|--------------------------------|--------------------------------|--------------------------------|---------------------------|--------------------------------|---------------------------|-----------------------|
| Entry Point | , | Saturation | High Density Plus | High Density | Basic | 5-Digit | AADC | Mixed AADC |
| Letters weighing 3.5oz². or less per piece price | None DNDC DSCF DDU | \$0.190 0.170 0.165 - | \$0.200 0.180 0.175 - | \$0.209 0.189 0.184 - | \$0.294 0.269 0.262 | \$0.256 0.234 0.228 - | \$0.281 0.259 0.253 | \$0.291 0.269 - |

^{1.} Subtract \$0.001 for each letter that complies with the Full-Service Intelligent Mail option requirements.

NONAUTOMATION

| | | Ма | chinable | |
|--|-----------------------------|--------------------------------|----------------------------|--|
| | Entry Point | AADC | Mixed AADC | |
| Letters weighing 3.5oz¹. or less per piece price | None DNDC DSCF DDU | \$0.292 0.270 0.264 - | \$0.302 0.280 - - | |

CARRIER ROUTE & NONAUTOMATION

| | Carrier Route | | | | Nonmachinable | | | | |
|---|-----------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------|
| | Entry Point | Saturation | High Density Plus | High Density | Basic | 5-Digit | 3-Digit | ADC | Mixed ADC |
| Letters weighing 4oz. or less per piece price | None DNDC DSCF DDU | \$0.224 0.186 0.179 | \$0.232 0.194 0.187 | \$0.250 0.212 0.205 | \$0.300 0.270 0.262 | \$0.505 0.483 0.477 | \$0.573 0.551 0.545 | \$0.595 0.573 0.567 | \$0.668 0.646 |
| more than 4oz. ¹ per piece price | None DNDC DSCF DDU | 0.609 0.454 0.426 | 0.609 0.454 0.426 | 0.609 0.454 0.426 | 0.700 0.580 0.549 | 0.907 0.736 0.694 | 0.907 0.736 0.694 | 0.907 0.736 0.694 | 0.907 0.736 - - |
| + per piece price | | 0.072 | 0.080 | 0.098 | 0.125 | 0.242 | 0.334 | 0.390 | 0.425 |

^{1.} For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

^{2.} For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

Marketing Mail—Nonprofit Letters

USPS Marketing Mail Letters - Nonprofit

CARRIER ROUTE & AUTOMATION

| | | | Carrie | r Route¹ | | , | Automation¹ | |
|---|-----------------------------|--------------------------------|---------------------------|---------------------------|--------------------------------|--------------------------------|--------------------------------|----------------------------|
| | Entry Discount | Saturation | High Density Plus | High Density | Basic | 5-Digit | AADC | Mixed AADC |
| Letters weighing 3.5oz² or less per piece price | None DNDC DSCF DDU | \$0.111 0.091 0.086 - | \$0.117 0.097 0.092 | \$0.124 0.104 0.099 | \$0.209 0.184 0.177 - | \$0.138 0.116 0.110 - | \$0.163 0.141 0.135 - | \$0.173 0.151 - - |

^{1.} Subtract \$0.001 for each letter that complies with the Full-Service Intelligent Mail option requirements.

NONAUTOMATION

| | | Mach | inable |
|--|-----------------------------|--------------------------------|----------------------------|
| | Entry Discount | AADC | Mixed AADC |
| Letters weighing 3.5oz or less per piece price | None DNDC DSCF DDU | \$0.174 0.152 0.146 - | \$0.184 0.162 - - |

NONAUTOMATION

| | | | Carrier | Route | | Nonmachineable | | | |
|--|-----------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|--------------------------------|---------------------------|----------------------------|
| | Entry Discount | Saturation | High Density Plus | High Density | Basic | 5-Digit | 3-Digit | ADC | Mixed ADC |
| Letters weighing 4oz or less per piece price | None DNDC DSCF DDU | \$0.136 0.098 0.091 | \$0.144 0.106 0.099 | \$0.166 0.128 0.121 | \$0.216 0.186 0.178 | \$0.387 0.365 0.359 | \$0.455 0.433 0.427 - | \$0.477 0.455 0.449 | \$0.550 0.528 - - |
| more than 4oz¹ per piece price | None DNDC DSCF DDU | \$0.436 0.281 0.253 | \$0.436 0.281 0.253 | \$0.436 0.281 0.253 | \$0.530 0.410 0.379 | \$0.775 0.604 0.562 | \$0.775 0.604 0.562 | \$0.775 0.604 0.562 | \$0.775 0.604 - - |
| per piece price | | 0.027 | 0.035 | 0.057 | 0.083 | 0.101 | 0.193 | 0.249 | 0.284 |

^{1.} For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

^{2.} For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

Marketing Mail—Commercial Flats

USPS Marketing Mail Flats - Commercial

| | | | | Carrie | er Route¹ | | |
|--|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| | Entry Discount | Saturation ² | EDDM | High Density Plus | High Density | Basic | Basic CR Bundles/ Pallets |
| Flats weighing 4oz or less per piece price | None DNDC DSCF DDU | \$0.224 0.186 0.179 0.161 | \$0.225 0.187 0.180 0.162 | \$0.232 0.194 0.187 0.169 | \$0.250 0.212 0.205 0.187 | \$0.300 0.270 0.262 0.253 | \$0.279 0.249 0.241 0.232 |
| more than 4oz³ per piece price | None DNDC DSCF DDU | \$0.609 0.454 0.426 0.357 | \$0.609 0.454 0.426 0.357 | \$0.609 0.454 0.426 0.357 | \$0.609 0.448 0.393 0.357 | \$0.700 0.580 0.549 0.511 | \$0.700 0.580 0.549 0.511 |
| per pie per pi | ece None ece DNDC ece DSCF iece DDU | 0.072 0.072 0.072 0.072 | 0.073 0.073 0.073 0.073 | 0.080 0.080 0.080 0.080 | 0.098 0.098 0.098 0.098 | 0.125 0.125 0.125 0.125 | 0.104 0.104 0.104 0.104 |
| | CMM DAL DML | | | 0.462 0.040 0.040 | | | |

| | Automation ¹ | | | | Nonautomation | | | | |
|--|--|--------------------------------|---------------------------|---------------------------|----------------------------|------------------------------|---------------------------|---------------------------|----------------------------|
| | Entry Discount | 5-Digit | 3-Digit | ADC | Mixed ADC | 5-Digit | 3-Digit | ADC | Mixed ADC |
| Flats weighing 4oz or less per piece price | None DNDC DSCF DDU | \$0.405 0.362 0.352 - | \$0.523 0.480 0.470 | \$0.597 0.554 0.544 | \$0.632 0.589 - - | \$0.469 0.426 0.416 | \$0.561 0.518 0.508 | \$0.617 0.574 0.564 | \$0.652 0.609 - - |
| more than 4oz³ per lb. price | None DNDC DSCF DDU | 0.907 0.736 0.694 - | 0.907 0.736 0.694 | 0.907 0.736 0.694 | 0.907 0.736 - - | 0.907 0.736 0.694 - | 0.907 0.736 0.694 | 0.907 0.736 0.694 | 0.907 0.736 - - |
| per pie per pi | iece None ece DNDC ece DSCF biece DDU | 0.178 0.178 0.178 - | 0.296 0.296 0.296 | 0.370 0.370 0.370 | 0.405 0.405 - - | 0.242 0.242 0.242 | 0.334 0.334 0.334 | 0.390 0.390 0.390 | 0.425 0.425 - - |

^{1.} Subtract \$0.001 for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.

^{2.} For carrier route flats with a detached address or marketing label, add \$0.04 per piece.

^{3.} For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

Marketing Mail—Nonprofit Flats

USPS Marketing Mail Flats - Nonprofit

| | | | | Carrie | er Route¹ | | |
|--|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| | Entry Discount | Saturation ² | EDDM | High Density Plus | High Density | Basic | Basic CR Bundles/ Pallets |
| Flats weighing 4oz or less per piece price | None DNDC DSCF DDU | \$0.136 0.098 0.091 0.073 | \$0.137 0.099 0.092 0.074 | \$0.144 0.106 0.099 0.081 | \$0.166 0.128 0.121 0.103 | \$0.216 0.186 0.178 0.169 | \$0.195 0.165 0.157 0.148 |
| more than 4oz³ per piece price | None DNDC DSCF DDU | \$0.436 0.281 0.253 0.184 | \$0.436 0.281 0.253 0.184 | \$0.436 0.281 0.253 0.184 | \$0.436 0.281 0.253 0.184 | \$0.530 0.410 0.379 0.341 | \$0.530 0.410 0.379 0.341 |
| per pie per pi | ece None ece DNDC ece DSCF iece DDU | 0.027 0.027 0.027 0.027 | 0.028 0.028 0.028 0.028 | 0.035 0.035 0.035 0.035 | 0.057 0.057 0.057 0.057 | 0.083 0.083 0.083 0.083 | 0.062 0.062 0.062 0.062 |
| | CMM DAL DML | | | 0.342 0.04 0.04 | | | |

| | | | Auto | mation¹ | | Nonautomation | | | |
|--|--|--------------------------------|---------------------------|---------------------------|----------------------------|--------------------------------|---------------------------|---------------------------|----------------------------|
| | Entry Discount | 5-Digit | 3-Digit | ADC | Mixed ADC | 5-Digit | 3-Digit | ADC | Mixed ADC |
| Flats weighing 4oz or less per piece price | None DNDC DSCF DDU | \$0.231 0.188 0.178 - | \$0.349 0.306 0.296 | \$0.423 0.380 0.370 | \$0.458 0.415 - - | \$0.295 0.252 0.242 - | \$0.387 0.344 0.334 | \$0.443 0.400 0.390 | \$0.478 0.435 - - |
| more than 4oz³ per lb. price | None DNDC DSCF DDU | 0.775 0.604 0.562 | 0.775 0.604 0.562 | 0.775 0.604 0.562 | 0.775 0.604 - - | 0.775 0.604 0.562 | 0.775 0.604 0.562 | 0.775 0.604 0.562 | 0.775 0.604 - - |
| per pie per pi | iece None ece DNDC ece DSCF biece DDU | 0.037 0.037 0.037 | 0.155 0.155 0.155 | 0.229 0.229 0.229 | 0.264 0.264 - - | 0.101 0.101 0.101 - | 0.193 0.193 0.193 | 0.249 0.249 0.249 | 0.284 0.284 - - |

^{1.} Subtract \$0.001 for each flat that complies with the Full-Service Intelligent Mail option (not available for Saturation) requirements.

^{2.} For carrier route flats with a detached address or marketing label, add \$0.035 per piece.

^{3.} For pieces weighing more than 4 ounces, each piece is subject to both a per piece price and a per pound price. Multiply the number of pieces in the mailing by per piece price. Multiply the number of pounds of the mailing by per pound price. Add both totals.

First-Class Mail — Commercial

Letters and Postcards

| | A | Automation | 1 | Machinable | Nonmachinable |
|-----------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Weight Not Over (ounces) | 5-Digit | AADC | Mixed AADC | Presorted | Presorted |
| 1 2 3 3.5 | \$0.383 0.383 0.383 0.383 | \$0.412 0.412 0.412 0.412 | \$0.428 0.428 0.428 0.428 | \$0.459 0.459 0.459 0.459 | \$0.609 0.609 0.609 0.609 |
| Postcard | 0.257 | 0.268 | 0.274 | 0.280 | - |

Nonmachinable Surcharge

0.150

| Residual Sing | Residual Single-Piece Letters | | | Share Mail Letters and Postcards (formerly Alternate Postage) | | | | |
|-----------------------------|------------------------------------|--|--|---|-----------------------|-------------------------|--|--|
| | | | | | | | | |
| Weight Not Over (ounces) | | | | Weight Not Over (ounces) | Share Mail Letters | Share Mail Postcards | | |
| 1 2 3 3.5 | \$0.560 0.560 0.560 0.560 | | | 1 | \$0.59 | \$0.44 | | |

Postcard 0.35

First-Class Mail - Commercial - Flats

| | | Nonautomation | | | |
|-----------------------------|---------|---------------|----------------------|--------------|-----------|
| Weight Not Over (ounces) | 5-Digit | 3-Digit | ADC | Mixed ADC | Presorted |
| 1 | \$0.486 | \$0.605 | \$0.644 | \$.0.727 | \$0.799 |
| 2 | 0.636 | 0.755 | 0.794 | 0.877 | 0.949 |
| 3 | 0.786 | 0.905 | 0.944 | 1.027 | 1.099 |
| 4 | 0.936 | 1.055 | 1.094 | 1.177 | 1.249 |
| 5 | 1.086 | 1.205 | 1.244 | 1.327 | 1.399 |
| 6 | 1.236 | 1.355 | 1.394 | 1.477 | 1.549 |
| 7 | 1.386 | 1.505 | 1.544 | 1.627 | 1.699 |
| 8 | 1.536 | 1.655 | 1.694 | 1.777 | 1.849 |
| 9 | 1.686 | 1.805 | 1.844 | 1.927 | 1.999 |
| 10 | 1.836 | 1.955 | 1.994 | 2.077 | 2.149 |
| 11 | 1.986 | 2.105 | 2.144 | 2.227 | 2.299 |
| 12 | 2.136 | 2.255 | 2.294 | 2.377 | 2.449 |
| 13 | 2.286 | 2.405 | 2.444 | 2.527 | 2.599 |
| | | A | dditional Ounce Rate | 0.150 | |

Marketing Mail — Marketing Parcels

Marketing Parcels - Commercial

| | | Presorted | | | | | | |
|---|-----------------------------|-------------------------|---------------------|----------------------------|------------------------|--|--|--|
| | Entry Point | 5-Digit | SCF | NDC | Mixed NDC | | | |
| weighing 3.3oz or less per piece price | None DNDC DSCF DDU | 0.813 0.763 0.718 | 0.906 0.856 - | \$1.270 1.220 - - | \$1.604 - - - | | | |
| more than 3.3oz per piece price | None DNDC DSCF DDU | 0.905 0.663 0.445 | 0.905 0.663 - | 1.150 0.905 - - | 1.150 - - - | | | |
| per piece | | 0.626 | 0.719 | 1.033 | 1.367 | | | |

Nonbarcoded Surcharge

0.054

Marketing Parcels - NonProfit

| | | Presorted | | | | | |
|---|-----------------------------|------------------------------|--------------------------|----------------------------|------------------------|--|--|
| | Entry Point | 5-Digit | SCF | NDC | Mixed NDC | | |
| weighing 3.3oz or less per piece price | None DNDC DSCF DDU | 0.676 0.626 0.581 | - 0.769 0.719 - | \$1.133 1.083 - - | \$1.467 - - - | | |
| more than 3.3oz per piece price | None DNDC DSCF DDU | - 0.696 0.454 0.236 | 0.696 0.454 - | 0.941 0.696 - - | 0.941 - - - | | |
| per piece | | 0.532 | 0.625 | 0.939 | 1.273 | | |

Nonbarcoded Surcharge

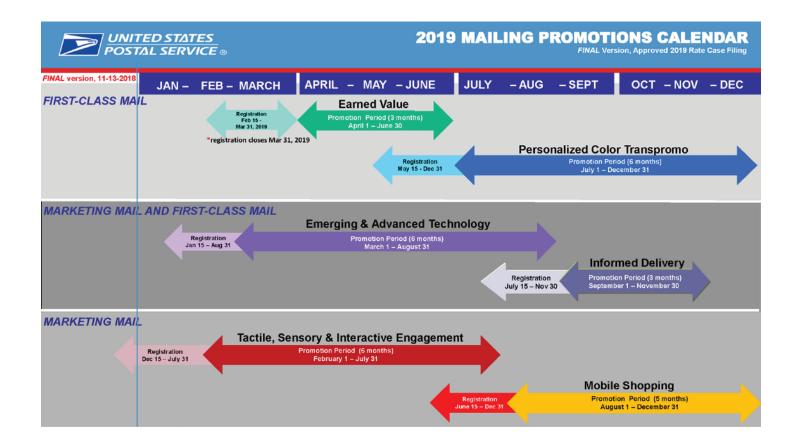
0.054

USPS Marketing Mail Parcels - NonProfit

| | Entry Point | Machinable | | | Irregular | | | | |
|---|-----------------------------|-------------------------|--------------------------|----------------------|------------------------------|---------------------|----------------------------|------------------------|--|
| | | 5-Digit | NDC | Mixed NDC | 5-Digit | SCF | NDC | Mixed NDC | |
| weighing 3.3oz or less per piece price | None DNDC DSCF DDU | - - - - | - - - - | - - - - | - 0.836 0.782 0.741 | 0.998 0.944 - | \$1.430 1.379 - - | \$1.680 - - - | |
| more than 3.3oz per piece price | None DNDC DSCF DDU | 0.815 0.552 0.355 | 1.060 0.815 - - | 1.060 - - - | - 0.815 0.552 0.355 | - 0.815 0.552 | 1.060 0.815 - - | 1.060 - - - | |
| per piece | | 0.668 | 0.954 | 1.350 | 0.668 | 0.830 | 1.211 | 1.461 | |



2019 Promotions Calendar



Tactile, Sensory and Interactive Mailpiece Engagement Promotion

Encourages mailers to enhance customer engagement with the mail through the use of advanced print innovations in paper and stock, substrates, inks, interactive elements, and finishing techniques. Regular and nonprofit Marketing Mail letters and flats that meet the promotion requirements will be eligible for an upfront 2% postage discount during the promotion period.

Registration Period: December 15, 2018 – July 31, 2019 Promotion Period: February 1, 2019 – July 31, 2019

Eligible: USPS Marketing Mail letters and flats



Emerging and Advanced Technology Promotion

Encourages mailers to incorporate emerging technologies such as AR, VR/MR, NFC, Video in Print, multichannel mail integration with Addressable TV or digital assistants into their direct mailpieces. Regular and nonprofit Marketing Mail letters and flats, and First-Class Mail presort or automation letters, cards, and flats that meet the promotion requirements will be eligible for an upfront 2% postage discount during the promotion period.

Registration Period: January 15, 2019 – August 31, 2019 Promotion Period: March 1, 2019 – August 31, 2019 Eligible: First-Class Mail & USPS Marketing Mail

Earned Value Reply Mail Promotion

Encourages mailers to continue to distribute Business Reply Mail (BRM), Courtesy Reply Mail (CRM) and Share Mail envelopes and cards by providing them with a financial benefit when their customers put those pieces back in the mail. New Participants will earn a 3 cent credit per counted reply piece between April-June of 2019. Repeat participant must meet a threshold equating to 95% of the volumes counted during the same period in 2018 to earn the 3 cent per piece credit. Credits may be applied to postage for First-Class mail presort & automation cards, letters and flats and Marketing Mail letters & flats, and must be used by December 31, 2019.

Registration Period: February 15, 2019 – March 31, 2019

Promotion Period: April 1, 2019 – June 30, 2019

Eligible: BRM. CRM and Share Mail

Personalized Color Transpromo Promotion

Enhances the value of First-Class Mail by encouraging mailers of bills and statements to incorporate color messaging in order to foster a better connection and response from their customers. First-Class Mail presort and automation letters—bills and statements only—that meet the dynamic print and personalization requirements will be eligible for an upfront 2% postage discount during the promotion period. First-time participants must meet only the dynamic color print requirements.

Registration Period: May 15, 2019 – December 31, 2019 Promotion Period: July 1, 2019 – December 31, 2019

Eligible: First-Class Mail (excludes all FCM single-piece-price mail)



Mobile Shopping Promotion

Encourages mailers to integrate their direct mail pieces with mobile technologies that facilitate a convenient online shopping experience for consumers during the holiday season. There are many new mobile barcode formats that can be leveraged to qualify for this promotion, in addition to the use of PaymentQRs to facilitate a seamless shopping/purchase experience. Regular and nonprofit Marketing Mail letters and flats that meet the promotion requirements will be eligible for an upfront 2% postage discount during the promotion period.

Registration Period: June 15, 2019 – December 31, 2019 Promotion Period: August 1, 2019 – December 31, 2019

Eligible: USPS Marketing Mail letters and flats

Informed Delivery Promotion

Encourages mailers to adopt use of the USPS' new omnichannel tool, Informed Delivery. Participants may create Informed Deliverycampaigns through the Portal or submit elements through their eDoc submission. Regular and nonprofit Marketing Mail letters and flats, and First-Class Mail presort or automation letters, cards, and flats that meet the promotion requirements will be eligible for an upfront 2% postage discountduring the promotion.

Registration Period: July 15, 2019 – November 30, 2019 Promotion Period: September 1, 2019 – November 30, 2019 Eligible: First-Class Mail & USPS Marketing Mail letters and flats

Questions?

If you have any questions regarding any of the 2019 USPS promotions please contact your sales representative or call 832-608-6400. You can also email info@premier-ims.com.



Absolute Color Mailplex

11101 Ella Blvd. • Houston, Texas 77067 • 832-608-6400 www.acmailplex.com